

Barget Kitchens Group Case Study

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Capturing the market lead at the top end of any market is not an easy task to accomplish, however London-based Barget Kitchens have done just that with their kitchen design and implementation service.

Established for over 25 years, the design led business specialises in providing both individual projects and contract projects to clients around the UK and overseas. Clients of Barget Kitchens who include the British Embassy in Moscow, expect a first class and seamless service from design to completion which Barget manage very successfully through their team of designers and fitters. Adrian Barget at Barget Kitchens chooses to outsource their business accounting function to Artaius Ltd.

Adrian Barget explains why the outsourcing route best suited Barget Kitchens: “As a business we had been through the process of handling the accounting functions ourselves at the beginning and then employing a bookkeeper as the business grew. Using an in-house bookkeeper was fine to a point but we were always reliant on one person’s knowledge and ability. Our accountants recommended Artaius as a possible solution to streamlining the accounting function and the relationship has developed from there. We now outsource our entire accounting function to them and have been extremely pleased with the results.”

Barget Kitchens has continued to enjoy growth over the past few years and outsourcing to Artaius has brought significant benefits to aiding the growth process says Adrian: “Artaius handles all of our bookkeeping work from sales and purchase ledger to end-of-year procedures and our payroll.

The benefits to Barget Kitchens are varied, we enjoy a fixed fee agreement which stabilises and actually reduces the costs of financial management, we are provided with up to date management accounts on a monthly basis and management information on demand, which keeps us constantly one step ahead with the business administration. Perhaps most importantly our accounting information is accurate. We don’t have to worry about changing legislation; Artaius do that for us and provide us with a smooth process at the year-end. In turn our accountancy fees are kept under control as there are no adjustments to the information we supply to them.”

Adrian admits that one of his key concerns when they began using Artaius was the potential loss of control, however Artaius have alleviated that concern. “We are kept informed by the team at Artaius and we benefit from the fact that Artaius is extremely IT literate. They are able to provide us with a wide range of skills and knowledge that would cost a fortune to employ ourselves and all of the team is familiar now with our business and the way in which we like to work. We like to be kept informed by email and they can handle that very efficiently and we don’t have to rely on one person at Artaius, the whole team is there for us when need them.”

By using Artaius Barget Kitchens have been able to create the time to work on their business development programme. They have plans to continue to harness their individual skills and expertise and feel safe in the knowledge that Artaius will continue to meet their accounting needs. Says Adrian “Artaius have proven to be extremely beneficial to this business, they are flexible in their approach, take time to understand their clients needs and understand the issues. We are delighted to be able to recommend them to other businesses who want to fix or reduce the costs of their accounting function.”

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